



# Rx Concierge

A brilliant approach to finding guaranteed pharmacy savings

At Candesa Pharmacy Solutions<sup>SM</sup>, we know how fast the pharmacy market changes with new brands, new generics, price increases and the everchanging pipeline. And we know it can be confusing and difficult for providers and members to keep up with all the nuances and changes. While there are aggressive formularies and utilization management programs in place to manage costs, edits cannot be applied to everything. In fact, we identified 17,100 new savings opportunities in 2023 alone.

We're here to connect the dots within the complex pharmacy ecosystem and bring better outcomes, lower costs and a better experience for all.

## Discover Rx Concierge

Rx Concierge is our innovative approach to reducing pharmacy claims costs. One that combines firsthand expertise of clinical pharmacists, the knowledge of a large health plan and the power of advanced data. Candesa<sup>SM</sup> is shining a light on opportunities to enhance care and drive down pharmacy spend.



### Retrospective utilization management solution

Rx Concierge does not interfere with the PBM process or relationship.



### No changes to benefits or formulary

We work with any PBM, layering on top of your pharmacy benefits.



### No member disruption

Our clinicians work directly with the patient's prescriber for a seamless member experience, and all changes are voluntary.



### Guaranteed savings

We guarantee a minimum 2:1 return on investment (ROI)\*.

## 2023 Success by the numbers

**\$3,151**

average savings per converted prescription

**75%**

of engaged prescribers adopted Rx Concierge script recommendations

**13% lower**

overall average 2-year pharmacy cost trend\*\*

**>99%**

of employer groups renewed their Rx Concierge contract

**Candesa**  
Pharmacy Solutions

# How it works



1. Our pharmacists review prescription drug claims and look for negative drug interactions, duplication of treatment, medication optimization opportunities and gaps in care.



2. When a savings or safety opportunity is identified, our clinician works directly with the patient's prescriber to discuss the recommendation and find an equally effective, lower-cost alternative medication.



3. The prescriber reviews the options with their patient and they decide together whether or not to accept our recommendation. If they accept it, the prescriber submits the new prescription.

## Rx Concierge in action

### *Real results: Tackling specialty drug costs for high-risk patients*

Our clinical team identified a member taking a higher frequency and lower strength of an expensive oral chemotherapy drug for their lymphoma. After thoughtfully evaluating the most cost-effective dose, we reached out to the provider to suggest fewer capsules of a higher dose. The member now takes fewer capsules, simplifying their routine and increasing medication adherence.

Cost per day

70mg capsules (6/day)

**Cost/day: \$2,936.31**

140mg capsules (3/day)

**Cost/day: \$489.38**

**Annual savings: \$714,500**

## EXPERIENCE THE BENEFITS FOR YOURSELF

*For more information, contact us at:*

Info@CandesRx.com | **CandesRx.com**

\*ROI is defined as the realized savings for a group that purchases Rx Concierge in relation to the cost the group pays for Rx Concierge over a mutually agreed-upon period of time. Minimum 2:1 ROI is guaranteed for eligible groups based on opportunity analysis.

\*\*Based on a two-year trend for enterprise-wide clients with Rx Concierge compared to overall average pharmacy cost trend experienced by enterprise-wide clients without Rx Concierge.